

Dan Dulin

Multifamily Sales Specialist

Dan graduated from Arizona State University in 1992 with a Bachelor of Science Degree in Sociology. While working his way through college, he leased and managed multiple 200 *plus* unit multifamily communities in what was historically marked as a challenging time for the commercial real estate industry due to the disposition activity of Resolution Trust Corporation (RTC). Following graduation, he worked as a commercial property manager and *Director of Multifamily Operations* with **Sevo Miller Inc**, a large commercial brokerage and property management firm based in Denver, Colorado. While in this top leadership position he was responsible for the operation of over 13,000 multifamily units across eight states—representing well over a half-billion dollars in investment real estate.



Joining the Phoenix **Marcus & Millichap Real Estate Investment Service office** in 2000, Dan was quickly promoted to the multifamily sales team where he proved himself as a market leader in Phoenix multifamily sales by closing over *100 million dollars* in investment transactions. Dan won numerous production and achievement awards while associated with Marcus & Millichap, including their coveted Sales Achievement Award and National Achievement Award for outstanding sales performance.

Today, Dan remains exclusively focused on selling multifamily properties with the boutique **Kasten Long Commercial Group** located in Phoenix which has a *700 million dollar plus* multifamily sales track record in Arizona.

Things of Interest...Dan has written numerous articles and two books on using *technology* to bring greater efficiency to commercial real estate brokerage. He has educated thousands of commercial agents worldwide using live internet presentations, live seminars and through his various articles and publications.

Credentials...Dan earned the Accredited Residential Manager (ARM®) designation through the Institute of Real Estate Management (IREM), has been active with the Arizona Multi-housing Association (AMA) and is a financial contributor to the National Multi-housing Council Political Action Committee. Dan is active in supporting many community outreach and charitable organizations, including the American Red Cross, the Boys & Girls Club, St. Vincent de Paul, Brokers for Kids, the Phoenix Symphony, Arizona Botanical Gardens and the Phoenix Zoo.

Business Philosophy...

“Fair dealings with others and always try to have some fun along the way.”